April 5th, 2024



MMN Slug ID 3727/Slug Name: VT_DA001

Dairies Reporting

Counties Represented

of Organic Dairy Operators Reporting by Herd Size

9

6

1-50 cows: 2 51-150 cows: 5 151-300 cows: 2 Average herd size: 97

Market Trends:

Prices ticked up slightly from December and are up almost \$3.00 per cwt since November. Butterfat and protein averages available for the first time.

Participant Comments:

"Some milk producers are paying a \$2 winter premium which makes the winter sustainable. They need to keep this price up...to make organic farming sustainable in the Northeast."

"I believe the base price of organic should be a minimum of \$33.00/cwt."

Fluid Milk Price (\$/cwt; does not include deductions for hauling)

| | Volume | Min Price | Max Price | Weighted Average Price |
|---------------|----------------|-----------|-----------|------------------------|
| November 2023 | 1,155,583 lbs. | \$27.92 | \$43.60 | \$37.01 |
| December 2023 | 1,227,212 lbs. | \$27.92 | \$47.13 | \$39.70 |
| January 2024 | 1,224,497 lbs. | \$35.00 | 47.38 | \$39.97 |

Volume (daily and monthly production per lactating cow)

| | Volume | Avg. Monthly Production per Cow | Avg. Daily Production per Cow |
|---------------|----------------|---------------------------------|-------------------------------|
| November 2023 | 1,155,583 lbs. | 1,195.3 lbs. | 39.8 lbs. |
| December 2023 | 1,227,212 lbs. | 1,216.8 lbs. | 39.3 lbs. |
| January 2024 | 1,224,497 lbs. | 1,246.1 lbs. | 40.2 lbs. |

Butterfat and Protein Averages

| | Average Butterfat % | Average Protein % |
|---------------|---------------------|-------------------|
| November 2023 | | |
| December 2023 | | |
| January 2024 | 4.27% | 3.03% |

