

FSMA Produce Safety Rule

Qualified Exemption Annual Review Worksheet (2021)

Use this worksheet to document the annual review of your farm's eligibility for the Qualified Exemption. Complete the worksheet and keep a copy on file with supporting sales records. To confirm your farm's eligibility email or call the Produce Program at AGR.FSMA@vermont.gov or (802) 828-2433. Confirmation is voluntary, but farms that don't confirm eligibility annually by June 1st may be asked to provide proof of eligibility to avoid a routine produce safety inspection. Confirmation is provisional and does not limit the Agency's ability to enforce the Produce Safety Rule or take action to address public health hazards or food safety issues on produce farms when needed.

Important Notice: Due to widespread Covid-19 market disruptions, farms with less than 50% of food sales sold to Qualified End Users in 2020 may still be eligible for the exemption. Contact the Product Program to confirm.

Farm Name: _____

Farm Address: _____

Step 1: Total food sales over the previous 3 years:

2018 total food sales: \$ _____

2019 total food sales: \$ _____

2020 total food sales: \$ _____

(A) 3-year average total food sales: \$ _____

Inflation adjusted 3-year average
for 2018, 2019, and 2020:

\$571,214

Step 2: Total food sales sold to Qualified End-Users over the previous 3 years:

2018 food sales to qualified end users: \$ _____

2019 food sales to qualified end users: \$ _____

2020 food sales to qualified end users: \$ _____

(B) 3-year average sales to qualified end-users: \$ _____

Step 3: Calculation

\$ _____ ÷ \$ _____ × 100 = _____ %

Average sales to
qualified end-users
(B)

Average total
food sales
(A)

Percentage sales to
qualified end-users
(C)

To be eligible for the qualified exemption:
Average total food sales (A) must be less than \$571,214; AND
Average total food sales to Qualified End Users (C) must be greater than 50%.

Reviewed by: _____ Title: _____

Signature: _____ Date: _____