

## Northern Tier Dairy Summit

April 1-2, 2019

### Agenda

#### April 1

1 – 1:15pm: Arrival and Welcome

Secretary Anson Tebbetts, Agency of Agriculture, Food & Markets

Deputy Secretary Ted Brady, Agency of Commerce and Community Development

1:15 – 1:45pm: Working Group Updates

Dairy and Water Quality: Roger Albee & Gil Livingston

Future of Agriculture: Chuck Ross & Ela Chapin

Milk Commission: Diane Bothfeld

1:45 – 2pm: Governor Phil Scott

2 – 2:45pm: Local Dairies, Local Economies: Jasper Hill's Impact on Vermont's Rural Economies

Mateo Kehler, Jasper Hill Farm

2:45 – 3pm: Break

3 – 4:30pm: Running a Dairy in a Global Market: Farm Level Decision Making in a Free Market

Zach Ward, Grasslands Dairy Farms – New Zealand & Missouri

4:30 – 5pm: Facilitated table discussion

5 - 6pm: Open time, check into rooms

5:30 – 6:30pm: Hors d'oeuvres, cash bar, networking

6:30 – 8pm: Dinner

## April 2

6:30 - 8am: Breakfast

8 – 8:15am: Welcome – Secretary Anson Tebbetts, Agency of Agriculture, Food & Markets

8:15 - 10am: Positioning for Success in Cyclical Economics- Dr. David Kohl – Professor Emeritus, Virginia Tech

10 – 10:30am: Break

10:30 – 12pm: Breakout Session 1

- Grazing – How this production strategy can work for your farm
  - Facilitators: Sarah Flack, Grazing Consultant and Cheryl Cesario, UVM Extension
  - Speakers: Leon Corse, Corse Farm Dairy; Bruce Rivington, Kriemhild Dairy; Steve Robinson, Islandacres Farm
- Using Your Voice for Change – Impacting policy through coalition building
  - Kara O’Connor, Government Relations Director, Wisconsin Farmers Union
- Your Farm in 2029 – What does the future look like
  - Facilitator: Tony Kitsos, UVM Extension and Liz Gleason, Vermont Farm and Forest Viability Program
  - Speakers: Regina Beidler, Beidler Family Farm; John Roberts; Paul and Claire Stanley, Paul-Lin Dairy
- Dairy and Diversification: Options and Opportunities
  - Facilitators: Ellen Kahler and Jake Claro, Vermont Sustainable Jobs Fund and Farm to Plate Initiative
  - Speakers: Adeline Druart, President, Vermont Creamery; Miles Hooper, Ayers Brook Goat Dairy; Joe Pimentel, Luce Farm; Shawn Gingue, farmer

12pm – 1:15pm: Lunch

1:15 – 2:45pm: Breakout Session 2

- Producing Milk for a Value-Added Processor: How making milk with certain attributes can create a win-win situation
  - Facilitator: Jeremy Stephenson, Spring Brook Farm
  - Speakers: Galen Jones, Crowley Cheese; George Miller, Jericho Hill Farm; Elyn Lad, Grafton Village Cheese
- Ecosystem Services – How do farmers envision a payment system working for them

- Facilitator: Heather Darby, UVM Extension
- Speaker: Tim Gieseke, Ag Resource Strategies
- Capitalizing on the Vermont Brand – Past Lessons and Future Directions
  - Moderator: Abbey Willard, Agency of Agriculture
  - Heather Pelham, Chief Marketing Officer for the State of Vermont; Roberta MacDonald, Cabot Senior Vice President of Marketing; Cheryl Pinto, Director of Values-led Sourcing, Ben and Jerry's
- Moving Forward – Strategic planning about national level priorities
  - Diane Bothfeld, Agency of Agriculture

2:45 – 3pm: Break

3pm – 4:15pm: Action Planning

- Big ideas and next steps

4:15pm: Closing – Deputy Secretary Alyson Eastman, Agency of Agriculture, Food & Markets