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August 24, 2012

Mr. Steve Parise
Vermont Department of Agriculture

Dear Mr. Parise,

BetaTec Hop Products (a division of John I. Haas, Inc.) is actively working with USDA-ARS to bring to market HopGuard (a Beta Acids rich fraction) for the control of the Varroa mite in the beehive. The US-EPA has reviewed the Section 18 submission and has granted 30 states requests to date. We fully support the Vermont Department of Agriculture's request for a Section 18 emergency exemption for the use of our product.

BetaTec Hop Products, Inc. has committed to provide sufficient product, properly labeled, for this emergency use when it is granted by the EPA. We have as well initiated the Section 3 approval process utilizing the services of the IR-4 Project.

We thank the State of Vermont for their support in this endeavor. If you have any questions of me, please do not hesitate to let me know.

Best regards,

A handwritten signature in blue ink, appearing to read "Lloyd C. Schantz". The signature is fluid and cursive, written over the printed name.

Lloyd C. Schantz
Executive Vice President
BetaTec Hop Products, Inc.