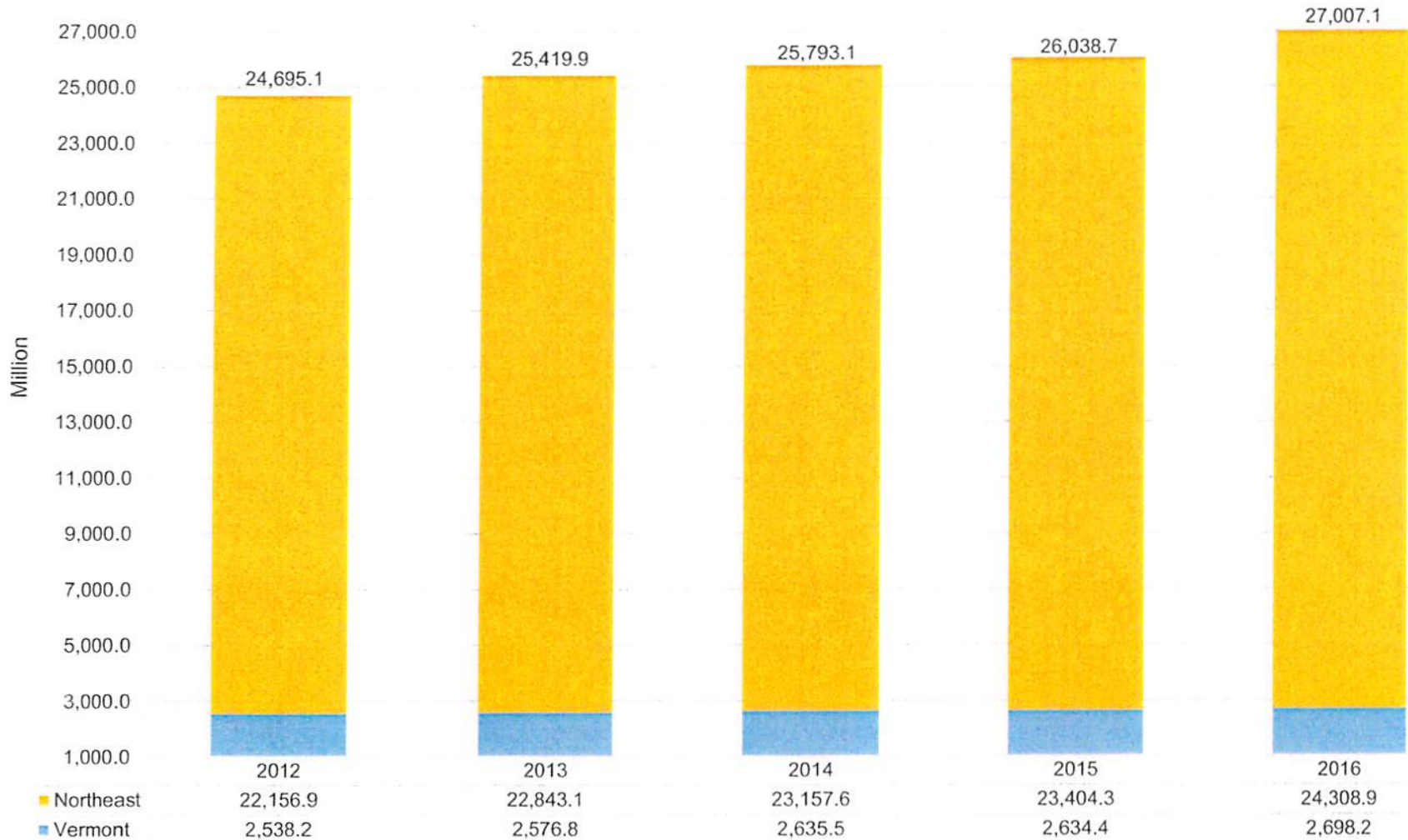


Receipts from Producers

*Rec'd
9/26/2017*



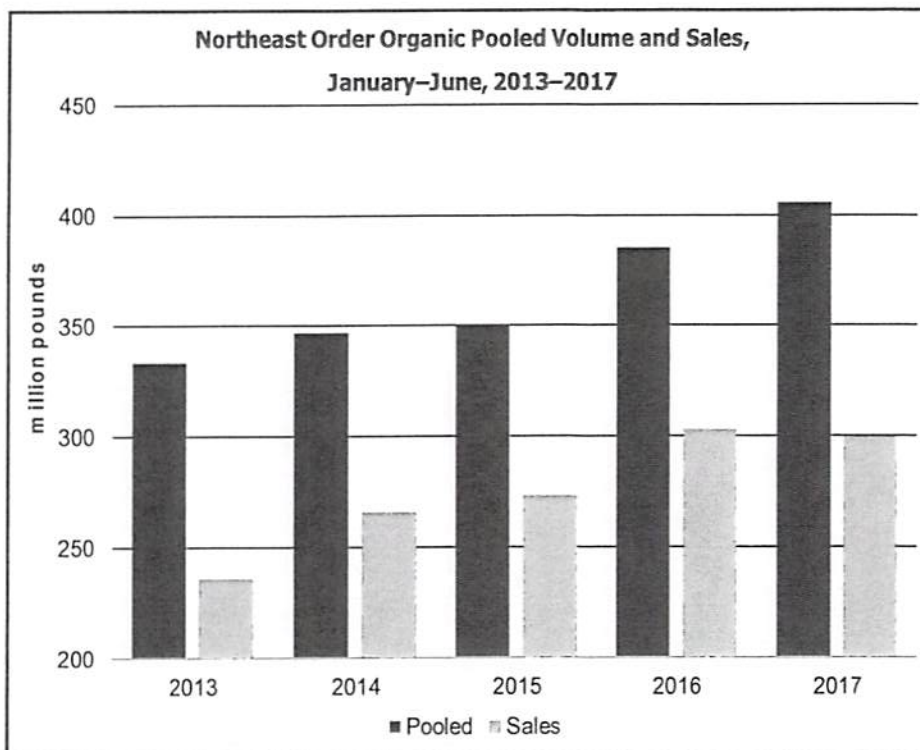
2012 vs 2016

Difference	160.0	2,152.0
Percent Change	0.063	0.097

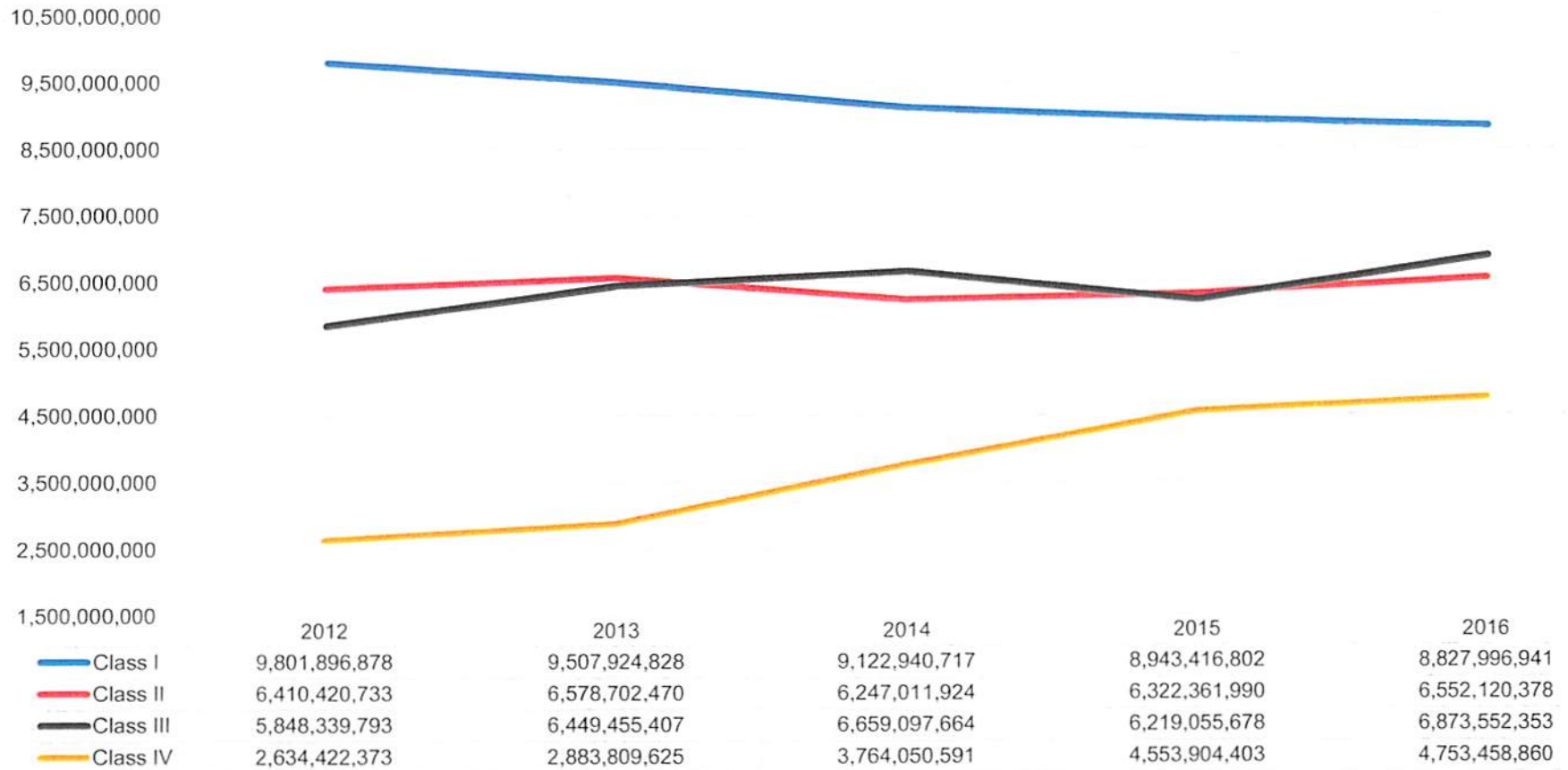
Organic Sales Down But Production Continues

Recently there have been media reports about the sales of organic dairy products slowing while the production of milk on organic dairy operations continues to grow. The accompanying chart shows the Northeast Order pooled volume of milk from producers identified as organic compared to the total sales of organic fluid milk products as reported by handlers in the Northeast Milk Marketing Area for January through June for 2013-2017.

As seen in the chart, sales of organic products rose from 2013 through 2016 with the gap between sales and pooled volume decreasing until 2016 when it rose slightly as organic production outpaced sales. Organic pooled milk not sold as organic fluid sales may be utilized as conventional fluid sales or in manufactured products. For the first 6 months of 2017, organic milk pooled on the Northeast Order grew 5.2 percent from the same period in 2016. During the same time, organic sales in the Northeast Area have declined 1.1 percent. Data reported by USDA's Agricultural Marketing Service estimate the same percent decline for the nation as a whole.



Receipts from Producers, by Class



Percent of Receipts from Producers, by Class

Year	Class I	Class II	Class III	Class IV
2012	0.397	0.260	0.237	0.107
2013	0.374	0.259	0.254	0.113
2014	0.354	0.242	0.258	0.146
2015	0.343	0.243	0.239	0.175
2016	0.327	0.243	0.255	0.176

Order No. 1—Class I Utilization

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	High	Low	Difference
million pounds																
2000	905.5	840.4	915.9	816.1	868.0	819.9	805.5	867.9	903.9	919.3	913.9	936.9	10,513.1	936.9	805.5	131.4
2001	888.3	822.3	953.2	843.4	904.0	840.9	834.1	889.5	881.0	949.4	925.6	910.4	10,642.1	949.4	822.3	127.1
2002	924.9	819.6	897.2	872.3	907.7	813.2	861.8	885.9	891.8	957.2	930.1	933.1	10,694.8	957.2	813.2	144.0
2003	932.0	851.1	888.3	870.8	917.4	827.0	845.7	871.7	924.5	955.3	878.8	938.7	10,701.2	955.3	827.0	128.3
2004	944.4	828.2	930.7	892.3	848.2	818.1	865.4	862.3	914.6	929.6	920.2	937.9	10,691.8	944.4	818.1	126.3
2005	913.3	839.2	907.2	860.7	901.0	827.4	814.2	886.7	923.5	918.3	895.1	926.2	10,612.9	926.2	814.2	112.0
2006	893.9	811.4	935.3	830.5	895.2	841.6	814.9	883.2	909.7	916.7	907.7	904.3	10,544.5	935.3	811.4	123.9
2007	913.6	822.1	923.3	842.8	887.6	832.2	815.6	876.2	848.9	925.6	902.3	905.6	10,495.8	925.6	815.6	110.0
2008	904.3	841.0	872.8	850.2	895.3	802.1	831.1	835.1	874.9	916.4	846.8	914.7	10,384.8	916.4	802.1	114.3
2009	890.9	792.3	888.9	846.0	846.5	825.0	831.7	824.4	858.9	917.5	841.6	904.2	10,267.8	917.5	792.3	125.2
2010	855.3	804.5	885.6	870.5	865.6	814.7	843.2	837.0	881.2	894.1	899.6	935.2	10,386.5	935.2	804.5	130.7
2011	910.7	813.1	880.7	824.6	835.8	777.9	772.8	830.6	851.6	851.1	844.4	881.8	10,074.9	910.7	772.8	137.9
2012	852.8	790.5	860.9	777.0	825.2	772.5	759.8	810.4	795.0	867.7	855.7	834.2	9,801.9	867.7	759.8	107.9
2013	835.0	756.0	809.5	798.8	813.4	722.9	751.3	786.0	776.4	825.6	818.7	814.5	9,507.9	835.0	751.3	83.7
2014	814.1	727.0	781.4	740.0	774.8	699.1	721.8	731.4	760.2	811.0	753.6	808.4	9,122.9	814.1	699.1	115.0
2015	796.5	700.8	769.8	723.1	731.9	712.0	710.3	712.9	747.8	804.0	755.2	778.9	8,943.4	804.0	700.8	103.2
2016	761.4	725.9	761.9	725.2	736.5	681.0	673.9	711.6	754.3	758.5	752.9	785.0	8,828.0	785.0	673.9	111.1
2017	765.5	676.9	768.3	692.0	745.5	696.6	682.6							768.3	676.9	91.4

Per Day

2016	24.56	23.42	24.58	23.39	23.76	21.97	21.74	22.95	24.33	24.47	24.29	25.32	24.12	25.32	21.74	3.58
2017	24.69	24.18	24.78	23.07	24.05	23.22	22.02	0.00	0.00	0.00	0.00	0.00	0.00	24.78	22.02	2.76



Source: Northeast Marketing Area

Other Uses – Northeast Order

